



Axon Enterprise, Inc.
17800 N 85th St.
Scottsdale, Arizona 85255
United States
VAT: 86-0741227
Domestic: (800) 978-2737
International: +1.800.978.2737

Q-582934-45464.787BR

Issued: 06/21/2024

Quote Expiration: 06/30/2024

Estimated Contract Start Date: 10/15/2024

Account Number: 113111

Payment Terms: N30

Delivery Method:

SHIP TO	BILL TO
Pinellas Park Police Dept - FL 7700 59th St N Pinellas Park, FL 33781-3247 USA	Pinellas Park Police Dept - FL 7700 59th St N Pinellas Park FL 33781-3247 USA Email:

SALES REPRESENTATIVE	PRIMARY CONTACT
Brendan Rome Phone: Email: brome@axon.com Fax:	Zachary Huff Phone: 563-613-1637 Email: zhuff@pinellas-park.com Fax:

Quote Summary

Program Length	17 Months
TOTAL COST	\$39,053.28
ESTIMATED TOTAL W/ TAX	\$39,053.28

Discount Summary

Average Savings Per Year	\$13,002.06
TOTAL SAVINGS	\$18,419.58

Payment Summary

Date	Subtotal	Tax	Total
Sep 2024	\$39,053.28	\$0.00	\$39,053.28
Total	\$39,053.28	\$0.00	\$39,053.28

Quote Unbundled Price:	\$57,472.86
Quote List Price:	\$33,321.30
Quote Subtotal:	\$39,053.28

Pricing

All deliverables are detailed in Delivery Schedules section lower in proposal

Item	Description	Qty	Term	Unbundled	List Price	Net Price	Subtotal	Tax	Total
Program									
73977	TRUE UP - OFFICER SAFETY PLAN 7 PLUS TRUE UP 2	6	1		\$22.75	\$978.25	\$5,869.50	\$0.00	\$5,869.50
M00006	BUNDLE - OFFICER SAFETY PLAN 7 PLUS	6	17	\$512.18	\$275.40	\$275.39	\$28,089.78	\$0.00	\$28,089.78
A la Carte Hardware									
H00001	AB4 Camera Bundle	6			\$849.00	\$849.00	\$5,094.00	\$0.00	\$5,094.00
Total							\$39,053.28	\$0.00	\$39,053.28

Delivery Schedule

Hardware

Bundle	Item	Description	QTY	Shipping Location	Estimated Delivery Date
AB4 Camera Bundle	100147	AXON BODY 4 - CAMERA - NA US FIRST RESPONDER BLK RAPIDLOCK	6	1	09/15/2024
AB4 Camera Bundle	100466	AXON BODY 4 - CABLE - USB-C TO USB-C	7	1	09/15/2024
AB4 Camera Bundle	74028	AXON BODY - MOUNT - WING CLIP RAPIDLOCK	7	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	100681	AXON SIGNAL - SIDEARM SENSOR ONLY	6	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	20008	AXON TASER 7 - HANDLE - HIGH VIS GRN LASER CLASS 3R YLW	6	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	20018	AXON TASER - BATTERY PACK - TACTICAL	7	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	20050	AXON TASER - HOOK-AND-LOOP TRAINING (HALT) SUIT	1	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	20160	AXON TASER 7 - HOLSTER - SAFARILAND RH+CARD CARRIER	6	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	18	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	12	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	18	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	12	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22177	AXON TASER 7 - CARTRIDGE - HALT STANDOFF NS	12	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22178	AXON TASER 7 - CARTRIDGE - HALT CLOSE QUART NS	12	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22179	AXON TASER 7 - CARTRIDGE - INERT STANDOFF (3.5-DEGREE) NS	6	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22181	AXON TASER 7 - CARTRIDGE - INERT CLOSE QUART (12-DEGREE) NS	6	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	71044	AXON SIGNAL - BATTERY - CR2430 SINGLE PACK	12	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	74200	AXON TASER - DOCK - SIX BAY PLUS CORE	1	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	80087	AXON TASER - TARGET - CONDUCTIVE PROFESSIONAL RUGGEDIZED	1	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	80090	AXON TASER - TARGET FRAME - PROFESSIONAL 27.5 IN X 75 IN	1	1	09/15/2024
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22175	AXON TASER 7 - CARTRIDGE - LIVE STANDOFF (3.5-DEGREE) NS	12	1	02/15/2025
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	22176	AXON TASER 7 - CARTRIDGE - LIVE CLOSE QUART (12-DEGREE) NS	12	1	02/15/2025
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73309	AXON BODY - TAP REFRESH 1 - CAMERA	6	1	02/15/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73689	AXON BODY - TAP REFRESH 1 - DOCK MULTI BAY	1	1	02/15/2026

Software

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	100801	AXON RECORDS - OSP LICENSE	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	20248	AXON TASER - EVIDENCE.COM LICENSE	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	20248	AXON TASER - EVIDENCE.COM LICENSE	1	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73478	AXON EVIDENCE - REDACTION ASSISTANT USER LICENSE	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73618	AXON COMMUNITY REQUEST	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73638	AXON STANDARDS - LICENSE	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73680	AXON RESPOND PLUS - LICENSE	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73682	AXON EVIDENCE - AUTO TAGGING LICENSE	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73683	AXON EVIDENCE - STORAGE - 10GB A LA CARTE	60	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73686	AXON EVIDENCE - STORAGE - UNLIMITED (AXON DEVICE)	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73739	AXON PERFORMANCE - LICENSE	6	10/15/2024	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	73746	AXON EVIDENCE - ECOM LICENSE - PRO	6	10/15/2024	03/14/2026

Services

Bundle	Item	Description	QTY
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	101184	AXON INVESTIGATE - TRAINING - OPERATOR AND EXAMINER	1
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	101193	AXON TASER - ON DEMAND CERTIFICATION	1
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	11642	AXON INVESTIGATE - THIRD PARTY VIDEO SUPPORT	6
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	20246	AXON TASER 7 - REPLACEMENT ACCESS PROGRAM - DUTY CARTRIDGE	6

Warranties

Bundle	Item	Description	QTY	Estimated Start Date	Estimated End Date
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	80374	AXON TASER 7 - EXT WARRANTY - BATTERY PACK	7	09/15/2025	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	80395	AXON TASER 7 - EXT WARRANTY - HANDLE	6	09/15/2025	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	80396	AXON TASER 7 - EXT WARRANTY - DOCK SIX BAY	1	09/15/2025	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	80464	AXON BODY - TAP WARRANTY - CAMERA	6	09/15/2025	03/14/2026
BUNDLE - OFFICER SAFETY PLAN 7 PLUS	80465	AXON BODY - TAP WARRANTY - MULTI BAY DOCK	1	09/15/2025	03/14/2026

Shipping Locations

Location Number	Street	City	State	Zip	Country
1	7700 59th St N	Pinellas Park	FL	33781-3247	USA

Payment Details

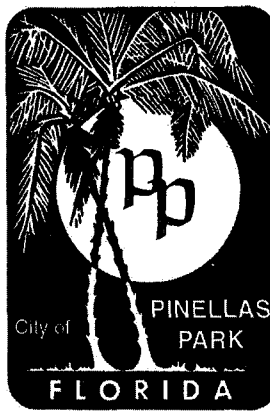
Sep 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Upfront	73977	TRUE UP - OFFICER SAFETY PLAN 7 PLUS TRUE UP 2	6	\$5,869.50	\$0.00	\$5,869.50
Upfront	H00001	AB4 Camera Bundle	6	\$5,094.00	\$0.00	\$5,094.00
Upfront	M00006	BUNDLE - OFFICER SAFETY PLAN 7 PLUS	6	\$28,089.78	\$0.00	\$28,089.78
Total				\$39,053.28	\$0.00	\$39,053.28

Oct 2024						
Invoice Plan	Item	Description	Qty	Subtotal	Tax	Total
Invoice Upon Fulfillment	M00006	BUNDLE - OFFICER SAFETY PLAN 7 PLUS	6	\$0.00	\$0.00	\$0.00
Total				\$0.00	\$0.00	\$0.00

City of

PINELLAS PARK

5141 78TH AVE. • P.O. BOX 1100
PINELLAS PARK, FL 33780-1100



FLORIDA

PHONE • (727) 369-0700
FAX • (727) 544-7448

Please Respond To:

City Attorney's Office
Lauren C. Rubenstein
James W. Denhardt
2700 First Avenue North
St. Petersburg, Florida 33713
(727) 327-3400 - Telephone
(727) 323-0888 - Facsimile

June 9, 2022

Sergeant John Shea
Pinellas Park Police Department
City of Pinellas Park
P. O. Box 1100
Pinellas Park, Florida 33780-1100

RE: City Document #22-155
Purchase Quote Agreement with Axon Enterprise, Inc.

Dear Sergeant Shea:

Our office has received and reviewed the abovementioned Purchase Quote Agreement with Axon Enterprise, Inc., with whom the City has previously entered into a Master Services and Purchasing Agreement. Our office would approve of the Purchase Quote Agreement as to form and correctness.

It is our understanding that all Purchase Quotes from Axon Enterprise, Inc., which are subject to the Master Services and Purchasing Agreement, will require the City's signature. So long as the terms and conditions contained in the Purchase Quote Agreement do not change, this letter of approval may apply to future Purchase Quote Agreements procured under the current Master Services and Purchasing Agreement between the City of Pinellas Park and Axon Enterprise, Inc.

Very truly yours,

Lauren C. Rubenstein
City Attorney

cc: Bart Diebold, City Manager
Diane M. Corna, MMC, City Clerk
Chief Michael Haworth, Asst. City Manager
Captain Adam Geissenberger
Assistant Chief Brian Unmisig

LCR/zr

22-155.06092022.LSJS.Axon Enterprises Purchase Quote.wpd



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CITY HALL - P.O.Box 1100 PINELLAS PARK,
FL 33780-1100

MEMORANDUM

To: Bart Diebold, City Manager

From: Major M. Linguist

Date: June 27, 2024

RE: Noncompetitive Item – Sole Source

In compliance with Section 2-602 Section (B) City of Pinellas Park Code of Ordinance, it is requested that the Axom Enterprises purchase for Council Agenda Dated July 11, 2024 be certified by the Purchasing Director as a sole-source item

Description of Item: Axom body cameras and tasers

Division Director: Major Michael Linguist

I do hereby certify that the item listed is a sole-source item.

Rosanna Hany
Rosanna Hany
Purchasing Director



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SCOTTSDALE, ARIZONA 85255

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1/4/2019

To: United States state, local and municipal law enforcement agencies

Re: Sole Source Letter for Axon Enterprise, Inc.'s TASER Conducted Energy Weapons

A sole source justification exists because the following goods and services required to satisfy the agency's needs are only manufactured and available for purchase from Axon Enterprise. Axon is also the sole distributor of all TASER brand products in the States of AR, CT, DE, FL, GA, HI, IA, IL, IN, KS, LA, MA, MD, ME, MI, MN, MO, MS, NC, ND, NE, NH, NJ, NY, OK, OR, PA, RI, SC, SD, VA, VI, VT, WI, WV, and the District of Columbia and Guam.

TASER CEW Descriptions

TASER 7 CEW

- Multiple-shot CEW
- High-efficiency flashlight
- Close Quarter and Standoff cartridges
- Green LASER and dual red LASERs that adjust for cartridge angle
- Arc switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission critical data such as remaining battery energy, burst time, and cartridge status.
- Weapon logs
- TASER 7 Dock connected to Axon Evidence (Evidence.com) services
- Onboard self-diagnostic and system status monitoring and reporting
- Real-time clock updated when the battery pack is plugged into the TASER 7 Dock
- Ambidextrous safety switch
- Can be configured by the agency to alert Axon camera systems
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (unless configured by the agency to stop at five seconds). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER 7 Cartridges only

X2 CEW

- Multiple-shot CEW
- High efficiency flashlight
- Static dual LASERs (used for target acquisition)
- ARC switch enables drive-stun with or without a Smart Cartridge installed
- Central Information Display (CID): Displays mission-critical data such as remaining battery energy, burst time, operating mode, and user menu to change settings and view data on a yellow-on-black display
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Axon Evidence (Evidence.com) services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting



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- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately 5 seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER Smart Cartridges only

X26P CEW

- High efficiency flashlight
- Red LASER (used for target acquisition)
- Central Information Display (CID): Displays data such as calculated remaining energy, burst time, and notifications
- The Trilogy log system records information from a variety of sensors into three data logs: Event log, Pulse log, and Engineering log. Data can be downloaded using a universal serial bus (USB) data interface module connected to a personal computer (PC). Data may be transferred to Axon Evidence (Evidence.com) services.
- Real-time clock with back-up battery
- Onboard self-diagnostic and system status monitoring and reporting
- Ambidextrous safety switch
- Capable of audio/video recording with optional TASER CAM HD recorder
- The trigger activates a single cycle (approximately five seconds). Holding the trigger down will continue the discharge beyond the standard cycle (except when used with an APPM or TASER CAM HD AS). The CEW cycle can be stopped by placing the safety switch in the down (SAFE) position.
- Compatible with TASER standard series cartridges

Axon Signal Performance Power Magazine (SPPM)

- Battery pack for the X2 and X26P conducted electrical weapons
- Shifting the safety switch from the down (SAFE) to the up (ARMED) positions sends a signal from the SPPM. Upon processing the signal, an Axon system equipped with Axon Signal technology transitions from the BUFFERING to EVENT mode.

TASER Brand CEW Model Numbers

1. Conducted Electrical Weapons (CEWs):
 - TASER 7 Models: 20008, 20009, 20010, and 20011
 - TASER X2 Models: 22002 and 22003
 - TASER X26P Models: 11002 and 11003
2. Optional Extended Warranties for CEWs:
 - TASER 7 – 4-year extended warranty, item number 20040
 - X2 - 4-year extended warranty, item number 22014
 - X26P - 2-year extended warranty, item number 11008
 - X26P - 4-year extended warranty, item number 11004
3. TASER 7 Cartridges (compatible with the TASER 7; required for this CEW to function in the probe deployment mode)
 - Standoff cartridge, 3.5 degrees, Model 20012



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- Close Quarter cartridge, 12 degrees, Model 20013
- 4. TASER standard cartridges (compatible with the X26P; required for this CEW to function in the probe deployment mode):
 - 15-foot Model: 34200
 - 21-foot Model: 44200
 - 21-foot non-conductive Model: 44205
 - 25-foot Model: 44203
 - 35-foot Model: 44206
- 5. TASER Smart cartridges (compatible with the X2; required for this CEW to function in the probe deployment mode):
 - 15-foot Model: 22150
 - 25-foot Model: 22151
 - 25-foot inert simulation Model: 22155
 - 25-foot non-conductive Model: 22157
 - 35-foot Model: 22152
- 6. Power Modules for TASER 7 CEWs:
 - Tactical battery pack Model 22018
 - Compact battery pack Model 22019
- 7. TASER CAM HD recorder Model: 26810 (full HD video and audio) and TASER CAM HD with AS (automatic shut-down feature) Model: 26820. The TASER CAM HD is compatible with both the X26P and X2 CEWs.
 - TASER CAM HD replacement battery Model: 26764
 - TASER CAM HD Download Kit Model: 26762
 - TASER CAM HD optional 4-year extended warranty, item number 26763
- 8. Power Modules (Battery Packs) for X26P and X2 CEWs:
 - Performance Power Magazine (PPM) Model: 22010
 - Tactical Performance Power Magazine (TPPM) Model: 22012
 - Automatic Shut-Down Performance Power Magazine (APPM) Model: 22011
 - eXtended Performance Power Magazine (XPPM) Model: 11010
 - eXtended Automatic Shut-Down Performance Power Magazine (XAPPM) Model: 11015
 - Axon Signal Performance Power Magazine (SPPM) Model: 70116
- 9. TASER 7 Dock:
 - TASER 7 Dock Core and Multi-bay Module: 74200
 -
- 10. TASER Dataport Download Kits:
 - Dataport Download Kit for the X2 and X26P Model: 22013
- 11. TASER Blast Door Repair Kit Model 44019 and TASER Blast Door Replenishment Kit Model 44023



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12. CEW Holsters:

- Right-hand X2 holster by BLACKHAWK Model: 22501
- Left-hand X2 holster by BLACKHAWK Model: 22504
- Right-hand X26P holster by BLACKHAWK Model: 11501
- Left-hand X26P holster by BLACKHAWK Model: 11504

13. TASER Simulation Suit II Model 44550

14. TASER 7 conductive target Model: 80087

TASER Product Packages

1. **Officer Safety Plan:** Includes an X2 or X26P CEW, Axon camera and Dock upgrade, and Axon Evidence (Evidence.com) license and storage. See your Sales Representative for further details and Model numbers.
2. **Officer Safety Plan 7:** Includes a TASER 7 conducted electrical weapon (CEW), Axon camera and Dock upgrade, Axon Evidence (Evidence.com) licenses and storage, and Axon Records Core.
3. **TASER Assurance Plan (TAP):** Hardware extended warranty coverage, Spare Products, and Upgrade Models available for the X2 and X26P CEWs, and the TASER CAM HD recorder. (The TAP is available only through Axon Enterprise, Inc.)
4. **TASER 7 Certification:** Pays for TASER 7 program in installments over 5 years including access to Evidence.com for CEW program management, annual training cartridges, unlimited duty cartridges and online training content.
5. **TASER Certification Add-On:** Allows the agency to pay an annual fee to receive an annual allotment of training cartridges, unlimited duty cartridges and online training content.
6. **TASER 60:** Pay for X2 and X26P CEWs and Spare Products in installments over 5 years.
7. **Unlimited Cartridge Plan:** Allows agency pay an annual fee to receive annual training cartridges, unlimited duty cartridges and unlimited batteries for the X2 and X26P.
8. **TASER 60 Unlimited:** Pay for X2 and X26P CEWs and Spare Products in installments over 5 years and receive unlimited cartridges and batteries.

SOLE AUTHORIZED DISTRIBUTOR FOR TASER BRAND CEW PRODUCTS	SOLE AUTHORIZED REPAIR FACILITY FOR TASER BRAND CEW PRODUCTS
Choose an item.	
Axon Enterprise, Inc. 17800 N. 85 th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791	Axon Enterprise, Inc. 17800 N. 85 th Street, Scottsdale, AZ 85255 Phone: 800-978-2737 Fax: 480-991-0791

Please contact your local Axon sales representative or call us at 1-800-978-2737 with any questions.



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SCOTTSDALE, ARIZONA 85255

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Sincerely,

A handwritten signature in black ink, appearing to read 'Josh Isner', written in a cursive style.

Josh Isner
Chief Revenue Officer
Axon Enterprise, Inc.

BLACKHAWK! is a trademark of the Blackhawk Products Group.

The Delta Axon Logo, Axon, Axon Evidence, Axon Records, Axon Signal, Evidence.com, Smart Cartridge, TASER CAM, Trilogy, X2, X26P, TASER, and TASER7 are trademarks of Axon Enterprise, Inc., some of which are trademarks in the US and other countries. For more information visit www.axon.com/legal. All rights reserved. © 2019 Axon Enterprise, Inc.