

## Investment Summary

Prepared For:	<b>Thomas Benjamin</b>	Prepared By:	<b>Rebecca Criswell</b>
	<b>City of Pinellas Park</b>	Date Prepared:	<b>06/11/2024</b>
	<b>5141 - 78th Avenue North</b>	Proposal #:	<b>454797-3</b>
	<b>Pinellas Park, FL 33781-2498</b>	Valid Until:	<b>07/12/2024</b>

### Total Equipment Cost \$50,839.60

Includes cable, connectors, hardware, switches, relays, terminal blocks, panels, etc., to ensure complete and operational system

### Professional Integration Services \$17,127.56

Includes engineering, project management, CAD, on-site installation and wiring, coordination and supervision, testing, checkout, owner training, etc. performed on the Owner's premises. Also includes all fabrication, modification, assembly, rack wiring, programming, warranties, etc., some performed at AVI-SPL

### Direct Costs \$0.00

Includes non equipment or labor costs, such as travel expenses, per diem, lift and vehicle rentals

### General & Administrative \$2,914.48

Includes all G & A expenses: vehicle mileage, shipping and insurance, as applicable

### Services - Room Support and Maintenance \$4,505.64

Includes post-installation support and maintenance options selected for installed rooms

**Subtotal** **\$75,387.28**

**Tax** **Exempt (\*)**

**Total** **\$75,387.28**

\* Exemption from sales tax will be recognized only after a valid sales tax exemption certificate or other appropriate documentation of exemption has been provided to and approved by AVI-SPL; otherwise all applicable sales taxes will apply.

### Purchase orders should be addressed to AVI-SPL LLC

Due to global semiconductor ("chip") shortages and supply chain disruptions pricing quoted in this proposal may change. Installation schedules are subject to current (daily) product availability and may be delayed or postponed.



## Terms and Conditions

This Proposal together with AVI-SPL's General Terms and Conditions and the applicable Addendum(a) located here and incorporated herein by this reference (collectively the "Agreement") constitutes the entire agreement between AVI-SPL LLC ("Seller", "AVI-SPL", "we", "us", "our") and the buyer/customer identified in the Proposal ("Buyer", "Customer", "Client", "you", "your") with respect to its subject matter and supersedes all prior and contemporaneous agreements, representations and understandings of the Parties, written or oral. By signing below, issuing a valid purchase order for the Services and/or Products specified herein or receiving the Products and/or Services specified herein, whichever occurs first, Buyer acknowledges it has read and agrees to the terms of this Agreement. This Agreement shall not be binding upon Seller until accepted by Buyer as set forth in this Agreement and the earlier of Seller's confirmation in writing of Buyer's order and Seller's performance under the applicable Proposal. Any terms and conditions contained in Buyer's purchase order or any other Buyer-provided documents related to this transaction shall have no effect and are hereby rejected. Notwithstanding anything herein to the contrary, if a master services agreement signed by both Parties is in effect covering the sale of the Services and/or Products that are the subject of this Proposal, the terms and conditions of said agreement shall prevail to the extent they conflict or are inconsistent with this Agreement.

## Billing and Payment Terms

Unless otherwise agreed in writing by Buyer and Seller in the Proposal, the total Proposal price, excluding the price for Stand-alone Services (as defined in this section), shall be billed as follows, subject to continuing credit approval: 50% down payment at time of order, 40% upon delivery at Seller; 10% upon project completion and Buyer sign-off or first beneficial use, whichever occurs first, payable net 30 from Buyer's receipt of invoice. For purposes of this Agreement, "Stand-alone Services" means any Services not attached to an installation project. Billing and payment terms for Stand-alone Services are set forth in the applicable Service Addendum(a). Unless otherwise specified in the Proposal, Products are sold F.O.B. origin-Buyer to pay all shipping charges. If this Proposal covers Products or Services for more than one system, room, suite, or location, for purposes of payment in accordance with payment terms stated on the face hereof each room, suite, or location shall be treated as if the subject of a separate sale and payment made accordingly. Unless otherwise specified in the Proposal, all pricing and amounts are in US Dollars and all billing and payment shall be made in US Dollars.

Link to AVI-SPL Terms and Conditions: <https://avispl.com/terms-of-use/>

## Buyer Acceptance

\_\_\_\_\_  
Buyer Legal Entity

\_\_\_\_\_  
Buyer Authorized Signature

\_\_\_\_\_  
Buyer Authorized Signatory Title

\_\_\_\_\_  
Buyer Authorized Signatory Name

\_\_\_\_\_  
Date



Debra Rose &lt;drose@pinellas-park.com&gt;

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**Re: Request for contract quote review**

1 message

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**Rosanna Hany** <Rhany@pinellas-park.com>  
To: Debra Rose <DRose@pinellas-park.com>

Wed, Jun 26, 2024 at 3:47 PM

The TIPS contract meets the City's piggyback requirements. You can proceed with creating an agenda item for this purchase.

Thank you,

Rosanna Hany  
Purchasing Director  
City of Pinellas Park  
727-369-5713

On Wed, Jun 26, 2024 at 12:10 PM Debra Rose <DRose@pinellas-park.com> wrote:  
Hello Rosanna,

Attached is a proposal with TIPS contract pricing to upgrade the AV equipment in the Admin Training Room, which will need to go to Council. Fire worked with IT on the proposal, but I do not think you have had an opportunity to review and approve it. We are working on the agenda item but not likely to make this Friday's deadline, so we have until the next one.

Thank you for your assistance,  
Debra

Debra A. Rose  
Administrative Services Director  
Pinellas Park Fire Department  
11350 43rd Street North  
Clearwater, FL 33762  
Tel. 727-369-5801  
Fax 727-369-5785

*PLEASE NOTE: All electronic mail sent to and from the City of Pinellas Park is subject to the Public Records provision of the Florida Statutes, and may be released as part of a public records request.*