

CONTRACT PRICING WORKSHEET

Contract No. #113021-OKC	Date Prepared December 5th, 2025
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Buying Agency: Pinellas Park	Dealer: Ten-8 Fire & Safety, LLC
Contact Person: Tin Pham	Sales Rep: Dustin Bouwer
Member Number: 28872	Phone: 941-779-4405
Phone: (727)-369-5734	Email: dustinb@ten8fire.com
Email: tpham@pinellas-park.com	Pierce Bid #: 1185

Base Spec.

Sourcewell ID #	Description:	Sourcewell Price List Date	Published Contract Price
260	Pumper, Medium, Aluminum, 2nd Gen, Saber	11/7/2025	\$ 757,122.01

Removed Options from Base Spec.

Notes: (do not list options removed)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 640,385.01
<i>With Pierce Discount (5.5%)</i>	\$ 605,163.83

Added Options to Base Spec.

Notes: (do not list options added)	Before Discount Price
<i>If audited by Sourcewell be prepared to show detail.</i>	\$ 848,723.62
<i>With Pierce Discount (5.5%)</i>	\$ 802,043.82

Qty	1	Subtotal (Base Spec+Added/Removed Options)	\$ 954,002.00
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Other Expenses

Description	Price
Travel	\$ -
Taxes	\$ -
Graphics, Compartmentation Accessories, Equipment and Mounting Contingency	\$ 20,000.00
Applicable State Fees (Tire Fee, etc.)	\$ -
<i>Total Other Expenses</i>	\$ 20,000.00

Customer Adjustments

Description	Price
	\$ -
	\$ -
	\$ -
Trade-In Value / Other Customer Adjustments	\$ -
<i>Total Discount</i>	\$ -

Total Purchase Price (matches customer PO)	\$ 974,002.00
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