



A quote for your consideration!

Based on your business needs, we put the following quote together to help with your purchase decision. Below is a detailed summary of the quote we've created to help you with your purchase decision.

To proceed with this quote, you may respond to this email, order online through your [Premier page](#), or, if you do not have Premier, use this [Quote to Order](#).

Quote No.	3000039363597.1	Sales Rep	Bill Murray
Total	\$40,499.70	Phone	(800) 456-3355, 7252773
Customer #	14936862	Email	Bill_Murray@Dell.com
Quoted On	May. 28, 2019	Billing To	ACCOUNTS PAYABLE
Expires by	Jun. 27, 2019		CITY OF PINELLAS PARK
			PO BOX 1100
			PINELLAS PARK, FL 33780-1100

Message from your Sales Rep

Please contact your Dell sales representative if you have any questions or when you're ready to place an order. Thank you for shopping with Dell!

Regards,
Bill Murray

Shipping Group

Shipping To	Shipping Method
RECV DEPT CITY OF PINELLAS PARK 8000 60TH ST N PINELLAS PARK, FL 33781-1335 (727) 541-0741	Standard Delivery

Product	Unit Price	Qty	Subtotal
Latitude 14 Rugged 5414	\$2,699.98	15	\$40,499.70

Subtotal:	\$40,499.70
Shipping:	\$0.00
Non-Taxable Amount:	\$40,499.70
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00

Total:	\$40,499.70
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Special lease pricing may be available for qualified customers and offers. Please contact your DFS Sales Representative for details.

Shipping Group Details

Shipping To

RECV DEPT
CITY OF PINELLAS PARK
8000 60TH ST N
PINELLAS PARK, FL 33781-1335
(727) 541-0741

Shipping Method

Standard Delivery

Latitude 14 Rugged 5414

Estimated delivery if purchased today:

Jul. 08, 2019

Contract # WN08AGW

Customer Agreement # 43211500-WSCA-15-ACS

\$2,699.98

Qty
15

Subtotal
\$40,499.70

Description

SKU

Unit Price

Qty

Subtotal

Dell Latitude 5414 Rugged, XCTO	210-AJRP	-	15	-
Intel Core i5-6300U Processor (Dual Core, 3M Cache, 2.40 GHz)	338-BJIR	-	15	-
Win 10 Pro 64 English, French, Spanish	619-AHKN	-	15	-
Microsoft(R) Office 30 Days Trial	658-BCSB	-	15	-
No Out-of-Band Systems Management	631-AAZE	-	15	-
8GB (2x4GB) DDR4 2133MHz Memory	370-ACDE	-	15	-
256GB Solid State Drive	400-ANBI	-	15	-
TPM Enabled	340-AJPV	-	15	-
Intel Integrated HD Graphics 520	490-BDCP	-	15	-
14.0" FHD(1920 x 1080) Outdoor-readable, Touch, with Camera with Privacy Shutter and Microphone	391-BCRV	-	15	-
Sealed Internal RGB Backlit English Keyboard	580-ABYR	-	15	-
No Mouse	570-AADK	-	15	-
Intel Dual-Band Wireless-AC 8260 Driver	555-BCZH	-	15	-
Intel Dual Band Wireless 8260 (802.11ac) W/ Bluetooth	555-BCMT	-	15	-
DW5808E Gobi5000 4G/LTE Wireless WAN Card for Verizon (Windows 10)	556-BBQQ	-	15	-
6-cell (65Wh) Lithium Ion Battery With ExpressCharge	451-BBWF	-	15	-
65W AC Adapter, 3-pin	492-BBEM	-	15	-
No FGA	817-BBBB	-	15	-
US Power Cord	450-AAEJ	-	15	-
No Optical Drive	325-BBZJ	-	15	-
Safety/Environment and Regulatory Guide (English/French Multi-language)	340-AGIK	-	15	-
Quick Setup Guide (English)	340-BICE	-	15	-
US Order	332-1286	-	15	-
No Energy Star	387-BBCE	-	15	-
No UPC Label	389-BDCE	-	15	-
No Media	620-AAOH	-	15	-

No Option Included	340-ACQQ	-	15	-
ODM Info	340-AFRW	-	15	-
Shipping Material for Latitude 14 Rugged (5414)	340-BIRL	-	15	-
No Stand included	575-BBCH	-	15	-
Regulatory label	389-BKKW	-	15	-
Intel Core i5 Processor Label	389-BJTJ	-	15	-
BTO Standard shipment Air	800-BBGF	-	15	-
Dell Power Manager	340-ADFZ	-	15	-
SupportAssist	525-BBCL	-	15	-
Dell(TM) Digital Delivery Cirrus Client	640-BBLW	-	15	-
System Driver, Dell Rugged Latitude 5414	640-BBQK	-	15	-
Dell Client System Update (Updates latest Dell Recommended BIOS, Drivers, Firmware and Apps)	658-BBMR	-	15	-
Waves Maxx Audio Royalty	658-BBNF	-	15	-
Dell Developed Recovery Environment	658-BCUV	-	15	-
No Carrying Case	460-BBEX	-	15	-
No PCMCIA Card or ExpressCard Reader	540-BBLW	-	15	-
Docking connector for Rugged Docking Station only	590-TEVW	-	15	-
PowerDVD Software not included	429-AAGQ	-	15	-
No Additional Ports	590-TEVT	-	15	-
Dedicated u-blox NEO-MQN GPS Card	658-BDNT	-	15	-
Regulatory Label for Non Rubber Keyboard with WWAN	389-BKND	-	15	-
ProSupport Plus: Next Business Day Onsite, 2 Years Extended	808-6796	-	15	-
ProSupport Plus: Next Business Day Onsite, 3 Years	808-6797	-	15	-
Dell Limited Hardware Warranty Initial Year	808-6805	-	15	-
ProSupport Plus: Accidental Damage Service, 5 Years	808-6826	-	15	-
ProSupport Plus: Keep Your Hard Drive, 5 Years	808-6827	-	15	-
ProSupport Plus: 7X24 Technical Support, 5 Years	808-6845	-	15	-
Dell Limited Hardware Warranty Extended Year(s)	975-3461	-	15	-
Thank you for choosing Dell ProSupport Plus. For tech support, visit www.dell.com/contactdell or call 1-866-516-3115	997-8367	-	15	-

Subtotal:	\$40,499.70
Shipping:	\$0.00
Estimated Tax:	\$0.00
<hr/>	
Total:	\$40,499.70

Important Notes

Terms of Sale

Unless you have a separate written agreement that specifically applies to this order, your order will be subject to and governed by the following agreements, each of which are incorporated herein by reference and available in hardcopy from Dell at your request: [Dell's Terms of Sale](#), which include a binding consumer arbitration provision and incorporate Dell's U.S. [Return Policy](#) and Warranty (for [Consumer warranties](#); for [Commercial warranties](#)).

If this purchase includes software: in addition to the foregoing applicable terms, your use of the software is subject to the license terms accompanying the software, and in the absence of such terms, then use of the Dell-branded application software is subject to the Dell End User License Agreement - [Type A](#) and use of the Dell-branded system software is subject to the Dell End User License Agreement - [Type S](#).

If your purchase is for Mozy, in addition to the foregoing applicable terms, your use of the Mozy service is subject to the terms and conditions located at <https://mozy.com/about/legal/terms>.

If your purchase is for Boomi services or support, your use of the Boomi Services (and related professional service) is subject to the terms and conditions located at <https://boomi.com/msa>.

If your purchase is for Secureworks services or support, your use of the Secureworks services (and related professional service) is subject to the terms and conditions located at <https://www.secureworks.com/eula/eula-us>.

If this purchase is for (a) a storage product identified in the DELL EMC Satisfaction Guarantee Terms and Conditions located at (["Satisfaction Guarantee"](#)) and (ii) three (3) years of a ProSupport Service for such storage product, in addition to the foregoing applicable terms, such storage product is subject to the Satisfaction Guarantee.

You acknowledge having read and agree to be bound by the foregoing applicable terms in their entirety. Any terms and conditions set forth in your purchase order or any other correspondence that are in addition to, inconsistent or in conflict with, the foregoing applicable online terms will be of no force or effect unless specifically agreed to in a writing signed by Dell that expressly references such terms.

Pricing, Taxes, and Additional Information

All product, pricing, and other information is valid for U.S. customers and U.S. addresses only, and is based on the latest information available and may be subject to change. Dell reserves the right to cancel quotes and orders arising from pricing or other errors. Please indicate any tax-exempt status on your PO, and fax your exemption certificate, including your Customer Number, to the Dell Tax Department at 800-433-9023. Please ensure that your tax-exemption certificate reflects the correct Dell entity name: **Dell Marketing L.P.**

Note: All tax quoted above is an estimate; final taxes will be listed on the invoice.

If you have any questions regarding tax please send an e-mail to Tax_Department@dell.com.

For certain products shipped to end-users in California, a State Environmental Fee will be applied to your invoice. Dell encourages customers to dispose of electronic equipment properly.



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Quote No.	3000040356701.1	Sales Rep	Bill Murray
Total	\$9,262.05	Phone	(800) 456-3355, 7252773
Customer #	14936862	Email	Bill_Murray@Dell.com
Quoted On	Jun. 11, 2019	Billing To	ACCOUNTS PAYABLE
Expires by	Jul. 11, 2019		CITY OF PINELLAS PARK
			PO BOX 1100
			PINELLAS PARK, FL 33780-1100

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Shipping Group

Shipping To	Shipping Method
RECV DEPT CITY OF PINELLAS PARK 8000 60TH ST N PINELLAS PARK, FL 33781-1335 (727) 541-0741	Standard Delivery

Product	Unit Price	Qty	Subtotal
Havis DS-DELL-412 - Docking station - VGA, HDMI - 10Mb LAN - 90-watt	\$617.47	15	\$9,262.05

Subtotal:	\$9,262.05
Shipping:	\$0.00
Non-Taxable Amount:	\$9,262.05
Taxable Amount:	\$0.00
Estimated Tax:	\$0.00

Total:	\$9,262.05
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Havis DS-DELL-412 - Docking station - VGA, HDMI - 10Mb LAN - 90-watt	\$617.47	Qty 15	Subtotal \$9,262.05
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Estimated delivery if purchased today:
Jun. 19, 2019
Contract # WN08AGW
Customer Agreement # 43211500-WSCA-15-ACS

Description	SKU	Unit Price	Qty	Subtotal
Havis DS-DELL-412 - Docking station - VGA, HDMI - 10Mb LAN - 90-watt	AA472902	-	15	-

Subtotal:	\$9,262.05
Shipping:	\$0.00
Estimated Tax:	\$0.00
Total:	\$9,262.05

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Tom Appugliese <tappugliese@pinellas-park.com>

RE: Discount letters

B.Murray@dell.com <B.Murray@dell.com>

Wed, Jun 12, 2019 at 3:35 PM

To: tbenjamin@pinellas-park.com, tappugliese@pinellas-park.com

Dell Customer Communication - Confidential

Hello All,

The list price for quote 3000040356701.1 is \$10,769.85

The discount price is: \$9,262.05

The list price for quote 3000039363597.1 is \$69,587.10

The discount price is: \$40,499.40

Thank you,

Bill Murray**Dell EMC** | Account Manager (Florida Government and Education)**Office** 866-537-0706 Ext 725-2773**Direct** 512-725-2773**Fax** 512-283-1846

CONFIDENTIALITY NOTICE: This electronic mail message and any files transmitted with it are intended exclusively for the individual or entity to which it is addressed. The message, together with any attachments, may contain

[Order Status](#) [Request Invoice](#) [Tech Support](#) [Request a return](#)Customer feedback | How am I doing? Please contact my manager: Todd_Schumaker@Dell.com

From: Thomas Benjamin <tbenjamin@pinellas-park.com>
Sent: Wednesday, June 12, 2019 1:45 PM
To: Murray, Bill; Tom Appleguise
Subject: Discount letters

[EXTERNAL EMAIL]


Bill,


Can you provide a discount letter for both the laptops and docks that we recently quoted, please?

Thank you,

Thomas Benjamin
Network Systems Analyst
City of Pinellas Park
727-369-0648

2 attachments

 **US_QUOTE_3000040356701.1.pdf**
49K

 **US_QUOTE_3000039363597.1.pdf**
55K



Tom Appugliese <tappugliese@pinellas-park.com>

Re: Discount letters

Rosanna Manochio <RManochio@pinellas-park.com>
To: Tom Appugliese <tappugliese@pinellas-park.com>

Wed, Jun 12, 2019 at 4:00 PM

These quotes are approved. Just a reminder, any purchase over \$35,000 will need council approval.

Thank you,

Rosanna Manochio
City of Pinellas Park
Purchasing Supervisor
727-369-5713

On Wed, Jun 12, 2019 at 3:41 PM Tom Appugliese <tappugliese@pinellas-park.com> wrote:
Rosanna,

Please see the email from Bill Murry our account Manager on the List Price for the quotes.

Thank you

Thomas Appugliese | City of Pinellas Park IT Operations Director
Office # 727-369-0651 | Fax # 727-369-7868 | Tappugliese@pinellas-park.com

----- Forwarded message -----

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Bill Murray

Dell EMC | Account Manager (Florida Government and Education)

Office 866-537-0706 Ext 725-2773

Direct 512-725-2773

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[Order Status](#) [Request Invoice](#) [Tech Support](#) [Request a return](#)

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