



Tom Appugliese &lt;tappugliese@pinellas-park.com&gt;

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**Re: Forescout Quote without tax, GSA**

1 message

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**Gary Moskaluk** <GMoskaluk@pinellas-park.com>  
To: Tom Appugliese <tappugliese@pinellas-park.com>

Tue, Aug 27, 2019 at 9:26 AM

Good morning Tom,

You are good to go on your quote. The GSA contract has not uploaded the current pricing versus what was approved in May.

You may proceed with your purchase.

Gary Moskaluk  
Purchasing Director  
City of Pinellas Park  
(727)369-5711

On Mon, Aug 26, 2019 at 2:56 PM Tom Appugliese <tappugliese@pinellas-park.com> wrote:

**Thomas Appugliese | City of Pinellas Park | IT Operations Director / Assistant IT Administrator**  
**Office # 727-369-0651 | Fax # 727-369-7868 | [Tappugliese@pinellas-park.com](mailto:Tappugliese@pinellas-park.com)**

----- Forwarded message -----

From: **Erin Chisman** <[echisman@pinellas-park.com](mailto:echisman@pinellas-park.com)>  
Date: Wed, Aug 21, 2019 at 1:02 PM  
Subject: Forescout Quote without tax, GSA  
To: Dan Speaker <[dspeaker@pinellas-park.com](mailto:dspeaker@pinellas-park.com)>, Tom Appugliese <tappugliese@pinellas-park.com>

Dan/Tom,

Attached is the corrected quote.

Erin J Chisman  
Information Security Analyst  
City of Pinellas Park  
[5141 78th Ave. N](#)  
[Pinellas Park, FL 33781](#)

Phone: (727) 369-7878  
Fax: (727) 544-7448



# World Wide Technology

Sales Quotation	Submitted By	Submitted To
<b>Quote Number:</b> 5054961.3 <b>Customer:</b> City of Pinellas Park <b>Quote Date:</b> 08/21/2019 <b>Quote Name:</b> Forescout Technologies - 700 Endpoints <b>Contract:</b> GSA Schedule IT 70 GS-35F-400GA Exp. Date: 04/25/2022	<b>ISR:</b> Lawyer, Michael J <b>P:</b> (314) 995-8999 Michael.Lawyer@wwt.com <b>AM:</b> Chambers, Wesley P (Wes) <b>P:</b> (813) 421-6089 Wes.Chambers@wwt.com	Erin Chisman <b>P:</b> 727-369-7878 echisman@pinellas-park.com

Line	Mfr Part # Mfr Name	Lead Time	Qty	TAA	List Price	Cust Price	Max Selling Price	Ext Price
1	FS-LIC-SEECONTROL-100 FORESCOUT TECHNOLOGIES	Call	7	C	\$2,000.00	\$1,810.53	\$1,974.81	\$12,673.71
Partner Agreement: Carahsoft Contractor Teaming Agreement - GS-35F-0119Y								
Description: ForeScout CounterACT See + Control license for 100 endpoints								
2	FS-AC-ASEECONTROL-100-1 FORESCOUT TECHNOLOGIES	Call	7	C	\$460.00	\$442.45	\$454.21	\$3,097.15
Partner Agreement: Carahsoft Contractor Teaming Agreement - GS-35F-0119Y								
Description: ActiveCare Advanced 1 year - Forescout See + Control for 100 endpoints (eyeSight + eyeControl)								
3	FS-HW-5140 FORESCOUT TECHNOLOGIES	Call	1	C	\$14,995.00	\$13,574.42	\$13,574.42	\$13,574.42
Partner Agreement: GSA Schedule 70 Order Level Materials (OLM) SIN - GS-35F-400GA								
Description: ForeScout 5140 HW appliance								
4	FS-AC-A-HW-5140-1 FORESCOUT TECHNOLOGIES	Call	1	C	\$3,449.00	\$3,122.25	\$3,405.56	\$3,122.25
Partner Agreement: Carahsoft Contractor Teaming Agreement - GS-35F-0119Y								
Description: Forescout : ActiveCare Advanced 1 year - ForeScout 5140 HW appliance								
5	FS-PS-IMPL-03-120 FORESCOUT TECHNOLOGIES	Call	1	C	\$9,000.00	\$8,147.37	\$8,886.65	\$8,147.37
Partner Agreement: Carahsoft Contractor Teaming Agreement - GS-35F-0119Y								
Description: Three consecutive days of on-site professional services for initial implementations								
6	FS-TRNG-ADMINNAM-1 FORESCOUT TECHNOLOGIES	Call	1	NC	\$3,600.00	\$3,462.63	\$0.00	\$3,462.63
Partner Agreement: Open Market Government - NO CONTRACT								
Description: FSCA -- 4-day ForeScout Certified Administrator Course (virtual or on-site - ForeScout hosted location) - per student - North America. Includes one FSCA exam.								

<b>Totals</b>	
<b>Product Total</b>	\$44,077.53
<b>Maintenance Total</b>	\$0.00
<b>Customer Total</b>	\$44,077.53
<b>Contract Fee</b>	\$0.00
<b>State E-Waste Fee</b>	TBD
<b>Estimated Shipping</b>	\$0.00
<b>Estimated Tax</b>	\$0.00
<b>Total Price:</b>	<b>\$44,077.53</b>

This quote is WWT Confidential Information.

Seller provides all products and original manufacturer services to Buyer only in accordance with any applicable original manufacturer terms and conditions within the applicable end user license agreement, terms of service, or similar legal instrument.

Unless expressly stated herein, price quotes are valid for 30 days and are subject to change thereafter.

Due to recent trade tensions between the US and China, increasing tariffs have been levied on goods manufactured in each country that are imported into the other. As a result, prices quoted are subject to adjustment for changes in the tariff rates.

Unless expressly stated herein, prices do not include, and Buyer is responsible for, any and all taxes, handling, shipping, transportation, duties or other charges or fees relating to the sale and delivery of products.

Products may only be returned in accordance with the original manufacturer's RMA policy.

Items returned after 30 days of receipt may not be returnable due to vendor restrictions.

All delivery dates are approximate and not guaranteed.

Products will be shipped in accordance with FCA WWT's shipping point (Incoterms 2010), unless otherwise stated herein or agreed to by both parties in writing in a contract.

Title and risk of loss will transfer to Buyer at WWT's shipping point.

Payment terms are net 30, unless otherwise agreed to by both parties in writing.

All products and services are provided to Buyer in accordance with Seller's terms of sale at <https://www.wwt.com/TermsAndConditions/TermsAndConditions.doc> ; provided that, if Buyer has a master agreement in place with WWT, the master agreement will apply in lieu thereof.

State Fees include Electronic Waste Fees specific to each state that fund recycling programs for Electronic Waste such as computers, monitors, televisions, audio equipment, printers, and other electronic devices as required by law. CA charges an Electronic Waste Fee for Monitor disposal.

TIN #: 43-1912895

Cage Code: 0MNV1

DUNS #: 61-494-8396

CONTRACTORS ORDERING OF SUPPLY SCHEDULES: Orders pursuant to authorization under FAR Part 51 must include the language in FAR 51.103(a).

COMMERCIAL ITEMS: This Quote is for "Commercial Items" as defined by 48 C.F.R. 2.101, offered exclusively under the streamlined acquisition procedures of FAR Part 12.

REGULATORY COMPLIANCE: WWT relies solely on the information provided by the Manufacturer, its Distributor(s), Licensor(s), and Service Provider(s) when completing and complying with any representations and certifications, reporting requirements and regulatory compliance matters related to the deliverables. These include:

The Trade Agreements Act ("TAA") compliance status of the items listed on the quote is the most current information available from the Manufacturer.

Electronic & Information Technology ("EIT") Accessibility Requirements of Section 508 of the Rehabilitation Act of 1973 ("Section 508"). Upon request, WWT will request a Manufacturer's Voluntary Product Assessment Template ("VPAT") that discloses compliance with Section 508.

WWT must separately acknowledge compliance with additional requirements such as Energy Star, EPEAT, IPv6, NIST, FIPS, FISMA, HIPAA, and similar requirements.

WWT offers no certifications, expressed or implied, as to the accuracy or completeness of any such information provided by the Manufacturer.

ASSET TAGGING: Item Unique Identification and Passive Radio Frequency Identification tagging are additional services that are not included unless separately listed in this quote.

Due to recent trade tensions between the US and China, increasing tariffs have been levied on goods manufactured in each country that are imported into the other. As a result, prices quoted are subject to adjustment for changes in the tariff rates.

Within the 30 day quote validity period WWT reserves the right to revise the quote due to exchange rate fluctuations.

Due to the uncertainty of the upcoming Brexit outcome, WWT reserves the right to revise the quote due to imposed tariffs, currency fluctuations, or export/import licensing fees