



Call Us first, for all of your Fleet Automotive, & Light Truck needs.

Quote

PHONE (800) ALANJAY (252-6529)		DIRECT 863-402-4234	WWW.ALANJAY.COM	27106-2
Corporate Office	2003 U.S. 27 South Sebring, FL 33870	MOBILE 863-991-4693	Mailing Address	P.O. BOX 9200 Sebring, FL 33871-9200
		FAX 863-402-4221		

ORIGINAL QUOTE DATE  
9/1/2020

## QUICK QUOTE SHEET

REVISED QUOTE DATE  
9/4/2020

REQUESTING AGENCY	PINELLAS PARK, CITY OF		
CONTACT PERSON	CPL ZACH HUFF	EMAIL	zhuff@pinellas-park.com
PHONE	863-613-1637	MOBILE	FAX

Florida State Term Contract No. 25100000-19-1	Motor Vehicles	www.myfloridamarketplace.com
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**CUSTOMER ID INSURANCE REPLACEMENT: 16440**

MODEL	K8A	SPECIFICATION #	25101702-D	Line	20
2021 FORD POLICE INTERCEPTOR UTILITY - AWD - 3.3L V6 HYBRID (K8A)		BED LENGTH	SUV	BASE PRICE	

*\*\* All vehicles will be ordered white w/ darkest interior unless clearly stated otherwise on purchase ord*

**\$35,541.00**

MSRP	COST
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### FACTORY OPTIONS

### DESCRIPTION

YZ 96	EXTERIOR COLOR OXFORD WHITE WITH EBONY CLOTH FRONT BUCKET SEATS & EBONY VINYL REAR BENCH.	\$0.00	\$0.00
99W 44B	AWD 3.3L V6 Direct-Injection Hybrid Engine System with 10-Speed Automatic Transmission (136-MPH Top Speed)	\$0.00	\$0.00
21L	Front Warning Auxiliary LED Lights -inc: driver side - red / passenger side - blue	\$550.00	\$539.00
43A	Rear Auxiliary Liftgate Lights -inc: Red/blue LED lights, Located beneath liftgate glass in applique panel, LED lights only, Wiring and controller not included	\$395.00	\$387.10
43D	DARK CAR FEATURE-inc: Courtesy lamps disabled when any door is opened.	\$25.00	\$24.50
51R	DRIVER ONLY LED SPOT LAMP (UNITY)	\$395.00	\$387.10
55B	BLIS BLIND SPOT MONITORING W/ CROSS TRAFFIC ALERT -inc: heated mirrors (Requires 54Z)	\$545.00	\$534.10
55F	REMOTE KEYLESS ENTRY (Does Not include PATS, 4-key fobs, key fobs are not fobbed alike when ordered w/Keyed-Alike)	\$340.00	\$333.20
66A	FRONT HEADLAMP SOLUTION INCLUDES: inc: LED low beam/high beam headlamp, wig-wag function and (2) red/blue/white LED side warning lights in each headlamp (factory configured: driver's side white/red / passenger side white/blue), Wiring and LED lights included (in headlamps only; grille lights not included), Controller not included, Grille LED Lights, Siren & Speaker Pre-Wiring	\$895.00	\$877.10
68G	Rear-Door Controls Inoperable	\$75.00	\$73.50
76P	Pre-Collision Assist w/Pedestrian Detection -inc: forward collision warning and automatic emergency braking and unique disable switch for law enforcement use.	\$145.00	\$142.10
76R	REVERSE SENSING SYSTEM	\$275.00	\$269.50
86T	TAIL LAMP/POLICE INTERCEPTOR HOUSING ONLY, -inc: Pre-existing holes w/standard twist lock sealed capability (does not include LED installed lights) (eliminates need to drill housing assemblies)	\$60.00	\$58.80
153	FRONT LICENSE PLATE BRACKET	\$0.00	\$0.00

### FACTORY OPTIONS

**\$3,700.00 \$3,626.00**

### MSRP DISCOUNT

**2.00% (\$74.00)**

### ADJUSTED FACTORY OPTIONS

**\$3,626.00 \$3,626.00**

### CONTRACT OPTIONS

### DESCRIPTION

WSTP	Windshield strip	\$25.00	\$25.00
DT2 SUV	Deep tint film installed on front two door glass only.	\$125.00	\$125.00
HLF K8A	ENABLE INTERCEPTOR UTILITY HEADLIGHT FLASHER WITH TECH TOOL (8 PRE-PROGRAMMED FLASH PATTERNS AVAILABLE).	\$40.00	\$40.00
CC-UV20-L-20	TROY PRODUCTS 20" L-shaped console with 8" slope / 12" level, Includes floorplate and faceplates, 4" dual cup internal beverage holder, 4" shallow console tray, 2" face plate pre-punched w/ holes for (2) DC outlets & (1) dual-port USB module, & height adjustable swivel arm rest with 5"x8" foam pad that bolts to rear of console.	\$815.00	\$815.00
CM-SDMT-SL-LED	TROY PRODUCTS computer mount with easy one-handed operation and slide arm, bolts to troy console. (DOCKING STATION NOT INCLUDED).	\$480.00	\$480.00
GJ-CRADLE	Gamber Johnson universal laptop tray.	\$285.00	\$285.00



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PINELLAS FACE PLATE	WHELEN CENCOM, APX6500, XTL5000.		\$0.00	\$0.00
FACTORY	CONNECT FACTORY FRONT AUXILLARY LIGHTS, REAR AUXILLARY LIFTGATE LIGHTS & FRONT HEADLAMP SOLUTION.		\$110.00	\$110.00
SOI NFORCE RB	(2) SOUND OFF NFORCE GRILLE LIGHTS (RED/BUE) MOUNTED INSIDE GRILLE.		\$380.00	\$380.00
WPLB-2L-CEN-RWA	Whelen Legacy lightbar with full DUO LED Modules, two wire controlled traffic advisor, (2) LED flashing/takedown lights, (2) LED flashing/alley lights, mounting kit, Cencom digital combination light/siren controller, SA315P siren speaker and mounting bracket. (LIGHT BAR TO BE RED/WHITE FRONT AND RED/AMBER REAR)		\$3,595.00	\$3,595.00
W-VERTEX	Whelen Vertex corner LED kit – (4) Whelen Vertex series hemispherical LED light heads LED's will be mounted in headlamps and tail lamps where possible, alternate mounting locations may be substituted. (WHITE)		\$635.00	\$635.00
SO-Nline60-RB	SoundOff NLINE 60” LED Surface Mount Running Light, 10-16v. (RED/BUE)		\$1,115.00	\$1,115.00
HOWLER-UNIV	Whelen low frequency supplemental siren, with HWLRB23 universal mounting brackets.		\$815.00	\$815.00
SOI ULTRA 2 RB	(2) SOUNDOFF ULTRALITE 4-MOD (RED/BUE) LEDS MOUNTED IN SIDE QUARTER GLASS.		\$595.00	\$595.00
SO-MPOW3S-RB	(2) MPower® 3” Fascia Light w/ Quick Mount, 18” hard wire w/ sync option, SAE Class 1 & CA Title 13, 9-32 Vdc, Black Housing, mounted to under side of lift gate to be seen when gate is raised (red/blue).		\$330.00	\$330.00
PINELLAS CAMERA	INSTALL CUSTOMER PROVIDED CAMERA SYSTEM (3HRS LABOR)		\$315.00	\$315.00
LIND	LIND POWER SUPPLY FOR LAPTOP, INSTALLED.		\$235.00	\$235.00
W-PELCB	Whelen perimeter enhancement light.		\$330.00	\$330.00
SET1080E	SETINA DOUBLE RAIL GUN MOUNT WITH BLAC-RAC RUN LOCK MOUNTED ON PASSENGER SIDE RAIL, DRIVER SIDE RAIL TO BE LEFT EMPTY FOR CUSTOMER INSTALLED GUN LOCK AT LATER TIME.		\$975.00	\$975.00
INSTALL	INSTALLATION OF ALL EQUIPMENT LISTED.		\$0.00	\$0.00
NO-TEMP	TEMP TAG NOT REQUESTED, CUSTOMER WILL HANDLE THEIR OWN TAG WORK.		\$0.00	\$0.00
		<b>CONTRACT OPTIONS</b>	<b>\$11,200.00</b>	<b>\$11,200.00</b>
<b>TRADE IN</b>			<b>TOTAL COST</b>	<b>\$50,367.00</b>
	<b>YES WE TAKE TRADE INS ~~~ ASK ABOUT MUNICIPAL FINANCING ~~~</b>			\$0.00
	<b>TOTAL COST LESS TRADE IN(S)</b>	<b>QTY</b>	<b>1</b>	<b>\$50,367.00</b>
<div>Estimated Annual payments for 60 months paid in advance: \$11,280.14</div> <div>Municipal finance for any essential use vehicle, requires lender approval, WAC.</div>				
<b>Comments</b>				
VEHICLE QUOTED BY	<b>SCOTT WILSON</b>	<b>FLEET SALES MANAGER</b>	<a href="mailto:scott.wilson@alanjay.com">scott.wilson@alanjay.com</a>	
<p align="center"><i>"I Want to be Your Fleet Provider"</i></p> <p align="center"><i>I appreciate the opportunity to submit this quotation. Please review it carefully. If there are any errors or changes, please feel free to contact me at any time. I am always happy to be of assistance.</i></p>				



## ALAN JAY FLEET

SCOTT WILSON | 863-402-4234 | SCOTT.WILSON@ALANJAY.COM

Vehicle: [Fleet] 2020 Ford Police Interceptor Utility (K8A) AWD ( Complete )



**Note:**Photo may not represent exact vehicle or selected equipment.

## Window Sticker

### SUMMARY

[Fleet] 2020 Ford Police Interceptor Utility (K8A) AWD

MSRP:\$40,615.00

Interior:Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear

Exterior 1:Oxford White

Exterior 2:No color has been selected.

Engine: 3.3L V6 Direct-Injection Hybrid System

Transmission: 10-Speed Automatic

### OPTIONS

CODE	MODEL	MSRP
K8A	[Fleet] 2020 Ford Police Interceptor Utility (K8A) AWD	\$40,615.00
<b>OPTIONS</b>		
21L	Front Warning Auxiliary LED Lights	\$550.00
43A	Rear Auxiliary Liftgate Lights	\$395.00
43D	Dark Car Feature	\$25.00
44B	Transmission: 10-Speed Automatic	\$0.00
500A	Order Code 500A	\$0.00



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Data Version: 10499. Data Updated: Mar 9, 2020 9:32:00 PM PDT.



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Vehicle: [Fleet] 2020 Ford Police Interceptor Utility (K8A) AWD ( Complete )

51R	Driver Only LED Spot Lamp (Unity)	\$395.00
55B	BLIS Blind Spot Monitoring w/Cross Traffic Alert	\$545.00
55F	Remote Keyless Entry Key Fob w/o Key Pad	\$340.00
60A	Grille LED Lights, Siren & Speaker Pre-Wiring	Inc.
66A	Front Headlamp Lighting Solution	\$895.00
68G	Rear-Door Controls Inoperable	\$75.00
76P	Pre-Collision Assist w/Pedestrian Detection	\$145.00
76R	Reverse Sensing System	\$275.00
86T	Tail Lamp/Police Interceptor Housing Only	\$60.00
96	Charcoal Black, Unique HD Cloth Front Bucket Seats w/Vinyl Rear	\$0.00
99W	Engine: 3.3L V6 Direct-Injection Hybrid System	\$0.00
YZ	Oxford White	\$0.00
—	3.73 Axle Ratio	\$0.00

<b>SUBTOTAL</b>	<b>\$44,315.00</b>
Adjustments Total	\$0.00
Destination Charge	\$995.00
<b>TOTAL PRICE</b>	<b>\$45,310.00</b>

## FUEL ECONOMY

Est City:N/A

Est Highway:N/A

Est Highway Cruising Range:N/A



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Vehicle: [Fleet] 2020 Ford Police Interceptor Utility (K8A) AWD ( Complete )

## Standard Equipment

### Mechanical

Engine: 3.3L V6 Direct-Injection Hybrid System -inc: (136-MPH Top Speed) (STD)
Transmission: 10-Speed Automatic (STD)
3.73 Axle Ratio (STD)
50 State Emission System Flexible Fuel Vehicle (FFV) system is standard equipment for vehicles equipped with the 3.3L V6 Direct-Injection engine.
Transmission w/Oil Cooler
Automatic Full-Time All-Wheel
Engine Oil Cooler
80-Amp/Hr 800CCA Maintenance-Free Battery
Hybrid Electric Motor 220 Amp Alternator
Class III Towing Equipment -inc: Hitch
Police/Fire
1670# Maximum Payload
GVWR: TBD
Gas-Pressurized Shock Absorbers
Front And Rear Anti-Roll Bars
Electric Power-Assist Steering
19 Gal. Fuel Tank
Dual Stainless Steel Exhaust
Permanent Locking Hubs
Strut Front Suspension w/Coil Springs
Multi-Link Rear Suspension w/Coil Springs
Regenerative 4-Wheel Disc Brakes w/4-Wheel ABS, Front And Rear Vented Discs, Brake Assist and Hill Hold Control
Lithium Ion Traction Battery

### Exterior

Wheels: 18" x 8" 5-Spoke Painted Black Steel -inc: polished stainless steel hub cover, center caps and full size spare
Tires: 255/60R18 AS BSW

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## Exterior

Steel Spare Wheel

Spare Tire Mounted Inside Under Cargo

Clearcoat Paint

Body-Colored Front Bumper w/Black Rub Strip/Fascia Accent and 1 Tow Hook

Body-Colored Rear Bumper w/Black Rub Strip/Fascia Accent

Body-Colored Bodyside Cladding and Black Wheel Well Trim

Black Side Windows Trim and Black Front Windshield Trim

Black Door Handles

Black Power Side Mirrors w/Convex Spotter and Manual Folding

Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster

Deep Tinted Glass

Speed Sensitive Variable Intermittent Wipers

Front Windshield -inc: Sun Visor Strip

Galvanized Steel/Aluminum Panels

Lip Spoiler

Black Grille

Liftgate Rear Cargo Access

Tailgate/Rear Door Lock Included w/Power Door Locks

Fully Automatic Projector Beam Led Low/High Beam Headlamps

LED Brakelights

## Entertainment

Radio w/Seek-Scan, Speed Compensated Volume Control and Steering Wheel Controls

Radio: AM/FM/MP3 Capable -inc: clock, 4-speakers, Bluetooth interface w/hands-free voice command support (compatible w/most Bluetooth connected mobile devices), 1 USB port and 4.2" color LCD screen center stack smart display

Integrated Roof Antenna

1 LCD Monitor In The Front

## Interior

8-Way Driver Seat

Passenger Seat



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## Interior

35-30-35 Folding Split-Bench Front Facing Fold Forward Seatback Rear Seat

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Engine Hour Meter, Traction Battery Level, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

Ford Fleet Telematics Selective Service Internet Access

Remote Releases -Inc: Power Cargo Access

Cruise Control w/Steering Wheel Controls

Dual Zone Front Automatic Air Conditioning

HVAC -inc: Underseat Ducts

Locking Glove Box

Driver Foot Rest

Unique HD Cloth Front Bucket Seats w/Vinyl Rear -inc: reduced bolsters, driver 6-way power track (fore/aft.up/down, tilt w/manual recline, 2-way manual lumbar), passenger 2-way manual track (fore/aft, w/manual recline) and built-in steel intrusion plates in both front seatbacks

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert and Metal-Look Interior Accents

Full Cloth Headliner

Urethane Gear Shifter Material

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors

Mini Overhead Console w/Storage and 2 12V DC Power Outlets

Front And Rear Map Lights

Fade-To-Off Interior Lighting

Full Vinyl/Rubber Floor Covering

Carpet Floor Trim

Cargo Features -inc: Cargo Tray/Organizer

Cargo Space Lights

Dashboard Storage, Driver And Passenger Door Bins

Power 1st Row Windows w/Driver And Passenger 1-Touch Up/Down

Delayed Accessory Power



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Vehicle: [Fleet] 2020 Ford Police Interceptor Utility (K8A) AWD ( Complete )

## Interior

Power Door Locks

Systems Monitor

Redundant Digital Speedometer

Trip Computer

Analog Display

Seats w/Vinyl Back Material

Manual Adjustable Front Head Restraints and Manual Adjustable Rear Head Restraints

2 12V DC Power Outlets

Air Filtration

## Safety-Mechanical

Electronic Stability Control (ESC) And Roll Stability Control (RSC)

ABS And Driveline Traction Control

## Safety-Exterior

Side Impact Beams

## Safety-Interior

Dual Stage Driver And Passenger Seat-Mounted Side Airbags

Tire Specific Low Tire Pressure Warning

Dual Stage Driver And Passenger Front Airbags

Curtain 1st And 2nd Row Airbags

Airbag Occupancy Sensor

Passenger Knee Airbag

Rear Child Safety Locks

Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners

Back-Up Camera w/Washer



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### WARRANTY

Basic Years: 3  
Basic Miles/km: 36,000  
Drivetrain Years: 5  
Drivetrain Miles/km: 100,000  
Corrosion Years: 5  
Corrosion Miles/km: Unlimited  
Hybrid/Electric Components Years: 8  
Hybrid/Electric Components Miles/km: 100,000  
Roadside Assistance Years: 5  
Roadside Assistance Miles/km: 60,000



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