

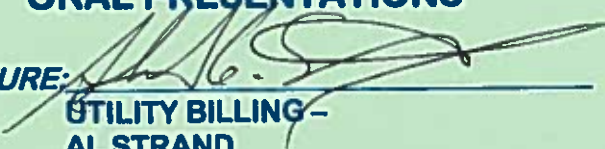
**RFP 20/005**  
**PUBLIC UTILITIES MASTER PLAN UPDATE**

<b>ORAL PRESENTATION TOTALS</b>	<b>AYRES ASSOCIATES INC</b>	<b>CPH INC</b>	<b>PENNONI ASSOCIATES INC</b>
1. Firm's or individual's capabilities to perform the work; (20 points)	96	83	97
2. Firm's or individual's adequacy of Personnel; (15 points)	68	65	72
3. Firm's or individual's past record; (17 points)	78	77	81
4. Firm's or individual's experience; (17 points)	79	74	81
5. Firm's or individual's willingness to meet required time and budget requirements; (10 points)	46	49	49
6. Firm's or individual's location; ( 5 points)	14	15	21
7. Firm's or Individual's projected work loads and work previously awarded by the City to all Firm's or Individuals submitting proposals, for the purpose of considering an equitable distribution of the award of contracts ; ( 3 points)	11	10	10
8. Firm's or individual's use of local labor or materials/supplies within the City of Pinellas Park; (10 points)	34	34	34
9. Firm's or individual's as an MBE (Minority Business Enterprise)/MWBE (Minority of Women Owned Business); ( 3 points)	5	5	7
<b>TOTAL</b>	<b>431 (2)</b>	<b>412 (3)</b>	<b>452 (1)</b>

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<p style="text-align: center;"><b>ORAL PRESENTATIONS</b></p> <p><b>SIGNATURE:</b> <i>Sandra Bradbury</i> <b>MAYOR – SANDRA BRADBURY</b></p>	<p style="text-align: center;"><b>AYRES ASSOCIATES INC</b></p>	<p style="text-align: center;"><b>CPH INC</b></p>	<p style="text-align: center;"><b>PENNONI ASSOCIATES INC</b></p>
<p>1. Firm's or individual's capabilities to perform the work; (20 points)</p>	<p style="text-align: center;">19</p>	<p style="text-align: center;">20</p>	<p style="text-align: center;">20</p>
<p>2. Firm's or individual's adequacy of Personnel; (15 points)</p>	<p style="text-align: center;">13</p>	<p style="text-align: center;">14</p>	<p style="text-align: center;">15</p>
<p>3. Firm's or individual's past record; (17 points)</p>	<p style="text-align: center;">16</p>	<p style="text-align: center;">17 <del>14</del></p>	<p style="text-align: center;">17 <del>20</del></p>
<p>4. Firm's or individual's experience; (17 points)</p>	<p style="text-align: center;">16</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">17</p>
<p>5. Firm's or individual's willingness to meet required time and budget requirements; (10 points)</p>	<p style="text-align: center;">8</p>	<p style="text-align: center;">10</p>	<p style="text-align: center;">9</p>
<p>6. Firm's or individual's location; ( 5 points)</p>	<p style="text-align: center;">3</p>	<p style="text-align: center;">3</p>	<p style="text-align: center;">5</p>
<p>7. Firm's or Individual's projected work loads and work previously awarded by the City to all Firm's or Individuals submitting proposals, for the purpose of considering an equitable distribution of the award of contracts ; ( 3 points)</p>	<p style="text-align: center;">3</p>	<p style="text-align: center;">2</p>	<p style="text-align: center;">1</p>
<p>8. Firm's or individual's use of local labor or materials/supplies within the City of Pinellas Park; (10 points)</p>	<p style="text-align: center;">8</p>	<p style="text-align: center;">8</p>	<p style="text-align: center;">8</p>
<p>9. Firm's or individual's as an MBE (Minority Business Enterprise)/MWBE (Minority of Women Owned Business); ( 3 points)</p>	<p style="text-align: center;"><del>0</del></p>	<p style="text-align: center;"><del>0</del></p>	<p style="text-align: center;"><del>0</del></p>
<p style="text-align: center;"><b>TOTAL</b> <b>(PURCHASING WILL CALCULATE)</b></p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>

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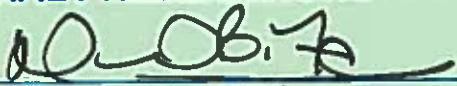
<p style="text-align: center;"><b>ORAL PRESENTATIONS</b></p> <p><b>SIGNATURE:</b>   <b>UTILITY BILLING - AL STRAND</b></p>	<p style="text-align: center;"><b>AYRES ASSOCIATES INC</b></p>	<p style="text-align: center;"><b>CPH INC</b></p>	<p style="text-align: center;"><b>PENNONI ASSOCIATES INC</b></p>
1. Firm's or individual's capabilities to perform the work; (20 points)	19	19	20
2. Firm's or individual's adequacy of Personnel; (15 points)	13	14	15
3. Firm's or individual's past record; (17 points)	12	14	16
4. Firm's or individual's experience; (17 points)	14	15	17
5. Firm's or individual's willingness to meet required time and budget requirements; (10 points)	9	10	10
6. Firm's or individual's location; ( 5 points)	4	5	5
7. Firm's or Individual's projected work loads and work previously awarded by the City to all Firm's or Individuals submitting proposals, for the purpose of considering an equitable distribution of the award of contracts ; ( 3 points)	3	3	3
8. Firm's or individual's use of local labor or materials/supplies within the City of Pinellas Park; (10 points)	10	10	10
9. Firm's or individual's as an MBE (Minority Business Enterprise)/MWBE (Minority of Women Owned Business); ( 3 points)	2	2	3
<p style="text-align: center;"><b>TOTAL</b> (PURCHASING WILL CALCULATE)</p>	>>>>>	>>>>>	>>>>>



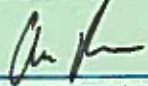
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<p style="text-align: center;"><b>ORAL PRESENTATIONS</b></p> <p><b>SIGNATURE:</b>  <b>UTILITIES SERVICES - MARTY REICH</b></p>	<p style="text-align: center;"><b>AYRES ASSOCIATES INC</b></p>	<p style="text-align: center;"><b>CPH INC</b></p>	<p style="text-align: center;"><b>PENNONI ASSOCIATES INC</b></p>
1. Firm's or individual's capabilities to perform the work; (20 points)	18	12	17
2. Firm's or individual's adequacy of Personnel; (15 points)	12	12	13
3. Firm's or individual's past record; (17 points)	16	16	16
4. Firm's or individual's experience; (17 points)	15	12	15
5. Firm's or individual's willingness to meet required time and budget requirements; (10 points)	9	9	10
6. Firm's or individual's location; ( 5 points)	3	3	4
7. Firm's or Individual's projected work loads and work previously awarded by the City to all Firm's or Individuals submitting proposals, for the purpose of considering an equitable distribution of the award of contracts ; ( 3 points)	2	2	3
8. Firm's or individual's use of local labor or materials/supplies within the City of Pinellas Park; (10 points)	7	8	7
9. Firm's or individual's as an MBE (Minority Business Enterprise)/MWBE (Minority of Women Owned Business); ( 3 points)	1	1	2
<p style="text-align: center;"><b>TOTAL</b> <b>(PURCHASING WILL CALCULATE)</b></p>	>>>>>	>>>>>	>>>>>

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<p style="text-align: center;"><b>ORAL PRESENTATIONS</b></p> <p><b>SIGNATURE:</b> <u></u>  <b>UTILITIES SERVICES –</b>  <b>DAVE FLOYD</b></p>	<p style="text-align: center;"><b>AYRES ASSOCIATES INC</b></p>	<p style="text-align: center;"><b>CPH INC</b></p>	<p style="text-align: center;"><b>PENNONI ASSOCIATES INC</b></p>
<p>1. Firm's or individual's capabilities to perform the work; (20 points)</p>	<p style="text-align: center;">20</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">20</p>
<p>2. Firm's or individual's adequacy of Personnel; (15 points)</p>	<p style="text-align: center;">15</p>	<p style="text-align: center;">15</p>	<p style="text-align: center;">15</p>
<p>3. Firm's or individual's past record; (17 points)</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">17</p>
<p>4. Firm's or individual's experience; (17 points)</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">17</p>
<p>5. Firm's or individual's willingness to meet required time and budget requirements; (10 points)</p>	<p style="text-align: center;">10</p>	<p style="text-align: center;">10</p>	<p style="text-align: center;">10</p>
<p>6. Firm's or individual's location; ( 5 points)</p>	<p style="text-align: center;">3</p>	<p style="text-align: center;">3</p>	<p style="text-align: center;">4</p>
<p>7. Firm's or Individual's projected work loads and work previously awarded by the City to all Firm's or Individuals submitting proposals, for the purpose of considering an equitable distribution of the award of contracts ; ( 3 points)</p>	<p style="text-align: center;">3</p>	<p style="text-align: center;">3</p>	<p style="text-align: center;">3</p>
<p>8. Firm's or individual's use of local labor or materials/supplies within the City of Pinellas Park; (10 points)</p>	<p style="text-align: center;">8</p>	<p style="text-align: center;">7</p>	<p style="text-align: center;">8</p>
<p>9. Firm's or individual's as an MBE (Minority Business Enterprise)/MWBE (Minority of Women Owned Business); ( 3 points)</p>	<p style="text-align: center;">2</p>	<p style="text-align: center;">2</p>	<p style="text-align: center;">2</p>
<p style="text-align: center;"><b>TOTAL</b>  <b>(PURCHASING WILL CALCULATE)</b></p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>

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<p style="text-align: center;"><b>ORAL PRESENTATIONS</b></p> <p><b>SIGNATURE:</b> </p> <p style="text-align: center;"><b>CONSTRUCTION SERVICES – AARON PETERSEN</b></p>	<p style="text-align: center;"><b>AYRES ASSOCIATES INC</b></p>	<p style="text-align: center;"><b>CPH INC</b></p>	<p style="text-align: center;"><b>PENNONI ASSOCIATES INC</b></p>
<p>1. Firm's or individual's capabilities to perform the work; (20 points)</p>	<p style="text-align: center;">20</p>	<p style="text-align: center;">15</p>	<p style="text-align: center;">20</p>
<p>2. Firm's or individual's adequacy of Personnel; (15 points)</p>	<p style="text-align: center;">15</p>	<p style="text-align: center;">10</p>	<p style="text-align: center;">14</p>
<p>3. Firm's or individual's past record; (17 points)</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">13</p>	<p style="text-align: center;">15</p>
<p>4. Firm's or individual's experience; (17 points)</p>	<p style="text-align: center;">17</p>	<p style="text-align: center;">13</p>	<p style="text-align: center;">15</p>
<p>5. Firm's or individual's willingness to meet required time and budget requirements; (10 points)</p>	<p style="text-align: center;">10</p>	<p style="text-align: center;">10</p>	<p style="text-align: center;">10</p>
<p>6. Firm's or individual's location; ( 5 points)</p>	<p style="text-align: center;">1</p>	<p style="text-align: center;">1</p>	<p style="text-align: center;">3</p>
<p>7. Firm's or Individual's projected work loads and work previously awarded by the City to all Firm's or Individuals submitting proposals, for the purpose of considering an equitable distribution of the award of contracts ; ( 3 points)</p>	<p style="text-align: center;">0</p>	<p style="text-align: center;">0</p>	<p style="text-align: center;">0</p>
<p>8. Firm's or individual's use of local labor or materials/supplies within the City of Pinellas Park; (10 points)</p>	<p style="text-align: center;">1</p>	<p style="text-align: center;">1</p>	<p style="text-align: center;">1</p>
<p>9. Firm's or individual's as an MBE (Minority Business Enterprise)/MWBE (Minority of Women Owned Business); ( 3 points)</p>	<p style="text-align: center;">0</p>	<p style="text-align: center;">0</p>	<p style="text-align: center;">0</p>
<p style="text-align: center;"><b>TOTAL</b> (PURCHASING WILL CALCULATE)</p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>	<p style="text-align: center;">&gt;&gt;&gt;&gt;&gt;</p>