

Encore BROADCAST SOLUTIONS, INC.

2104 WEST KENNEDY BLVD. • TAMPA, FLORIDA 33606-1535 • USA

www.encorebroadcast.com
dkeefe@encorebroadcast.com

ProForma Invoice Your P.O. # _____ October 26, 2021

Company: CITY OF PINELLAS PARK
Attention: PAM ROBERTS
Address: 5851 PARK BLVD.
City / St. / Zip: PINELLAS PARK, FL 33781
Phone: / Fax: 727-541-0805 X 1442 / proberts@pinellas-park.com

We are pleased to offer the following products in accordance with the terms and conditions specified below.

Payment: NET 30, P.O. Check
Delivery: ETA 2 - 4 weeks

FOB: DESTINATION
Offer Valid: 30 DAYS

A restocking fee of 20% will be assessed on all orders refused at dock or returned unused.

Quan	Model Number	Description	List Price	15% Off List
	Cablecast	VOD AND VIO LITE CABLECAST UPGRADE		
1	CBL-VIO2-600	2 channel configurable 1x1 or 0x2 SD/HD SDI encode/decode, multi-format server with 10TB of usable RAID5 storage in a 3 RU chassis. Selectable SD or HD SDI with embedded audio. Pulls in RTP, RTMP and HLS streams. Includes Cablecast Automation, Video and CG server Software. Cablecast CG Player Software is optional. Includes graphics, crawl, bug, bug text on output. 3 year hardware warranty, system commissioning and one year of software assurance included.	\$ 18,495.00	\$ 15,720.75
1	CBL-VIO2-HA	Annual hardware assurance contract for the CBL-VIO2-600. First 3 years are included with the purchase.	\$ 1850.00	\$ 1572.50
1	PANASONIC AWRP150	Pro PTZ Camera Controller	\$ 5200.00	\$ 4420.00
10	ENGINEERING	ROGET Z, SET UP AND TRAINING ON NEW CONTROLLER	\$ 115.00	\$ 97.75 X10 \$ 977.50
1	BROADCAST PIX 1000	SLATE CONTROL PANEL	\$ 7793.50	\$ 6624.48

Ph: (813) 253-2774 • Fed ID: 59-3081792 • Fax: (813) 254-5907

Encore BROADCAST SOLUTIONS, INC.

2104 WEST KENNEDY BLVD. • TAMPA, FLORIDA 33606-1535 • USA

www.encorebroadcast.com
dkeefe@encorebroadcast.com

			Page 2	
1	CBL-CGPLAYER-LIC	Cablecast CG bulletin board software for installation in Cablecast VIO video servers. All bulletin board features and native integration with the Cablecast schedule for display of "Airs Again On", "Coming up Next" and Cablecast schedule bulletins, updated dynamically throughout the day.	\$ 1500.00	\$ 1275.00
1	CBL-VIOLITE-CG-HA	Annual hardware assurance contract for the CBL-VIOLITE-CG SVR. First 3 years are included with the purchase.	\$ 500.00	\$ 425.00
1	CBL-LIVE-350	Single channel H.264 HLS adaptive bit-rate live streaming server in a 1 RU chassis, integrated into Cablecast's user interface and public web interface. Resolution scales to 1080P. Stream is controllable through Cablecast and may be disabled on a per show basis. 3 year hardware warranty and system commissioning included	\$ 3500.00	\$ 2975.00
1	CBL-LIVE-350-HA	Annual hardware assurance contract for the CBL-LIVE. First 3 years are included with the purchase.	\$ 500.00	\$ 425.00
1	CBL-SVR450-VOD-Lite	Cablecast VOD and Automation server in a 1 RU chassis. Streams H.264 HLS Adaptive bitrate VOD to mobile devices, OTT and desktops. 8TB Content drive and 256GB OS drive. 3 year hardware warranty and system commissioning included.	\$ 5800.00	\$ 4930.00
1	CBL-SVR450-VOD-LITE-HA	Annual hardware assurance contract for the Cablecast Pro VOD-Lite. First 3 years are included with the purchase.	\$ 640.00	\$ 544.00

Encore BROADCAST SOLUTIONS, INC.

2104 WEST KENNEDY BLVD. • TAMPA, FLORIDA 33606-1535 • USA

www.encorebroadcast.com
dkeefe@encorebroadcast.com

			Page 3	
1	CBL-REFLECT-BND	Annual Cloud-based reflection service operating in conjunction with both Cablecast Live and Cablecast VOD servers that provide a virtually unlimited number of live and VOD internet video streams while conserving your internal bandwidth. Includes up to 3 streaming channels. If purchasing Cablecast Reflect, the bundled service must be specified for all systems running a Cablecast VOD server	\$ 2600.00	\$ 2210.00
1	CBL-SCREENWEAVE-APP	One time development, administrative and creative fee to integrate user supplied artwork and logos into ONE branded OTT app for Apple TV or Roku or Amazon Fire or Android TV. Typical lead time is three weeks upon delivery of requested assets which include high quality logo's, brand colors, and images to be utilized in the custom design. Customer is also responsible for signing up for developer accounts which may affect delivery dates. Please specify the platform.	\$ 1600.00	\$ 1360.00
2	CBL-SAS-CH-1YR	Annual software maintenance contract per I/O (Input/Output). Covers all the software upgrades including major releases at one facility. Example: VIO4 = 4 I/O * Software upgrades are customer installed with guided instructions included, support assistance provided as needed.	\$ 500.00	\$ 425.00 X2 \$ 950.00

Encore BROADCAST SOLUTIONS, INC.

2104 WEST KENNEDY BLVD. • TAMPA, FLORIDA 33606-1535 • USA

www.encorebroadcast.com
dkeefe@encorebroadcast.com

			Page 4	
40	INSTALLATION	Remove outdated older Tightrope gear, and install New VIO lite and New VOD server, along with all gear on this quote. Hook up to KVM in place. Test system.	\$ 115.00	\$ 97.75 X40 \$ 3910.00
10	CG Training	Assist with CG workflow and ease of use. Once workflow is defined and streamlined, training on such will be done with Pam.	\$ 115.00	\$ 97.75 X10 \$ 977.50
1	EXTRON 60-1741-52	HDMI WALL PLATE TRANSMITTER, BLACK	\$ 990.00	\$ 841.50
1	EXTRON 60-1631-51	DTP RECEIVER, HDMI OUT AND DE EMBEDDING FOR AUDIO	\$ 760.0	\$ 646.00
1	MISC	INSTALL ITEMS FOR INSTALL	\$ 250.00	\$ 212.50
		Items on Collier County Schools Bid # 20-057 Technology Equipment	TOTAL	\$ 50,996.73

I have read and accept, by my signature, the terms of this ProForma invoice which govern the sale of products or services to me or, if a corporation, by me as a duly authorized representative of said corporation. When sent by facsimile, I agree that my signature shall be conclusive evidence of the Buyer's acceptance of these terms. Price quoted does not include applicable sales tax, shipping charges, installation, or training charges, unless otherwise specified.

ACCEPTED AND AGREED BY:

Print Name: _____ Date: _____

Signature: _____ Title: _____

Dennis M. Keefe _____ Encore Representative



Tom Fairbank <tfairbank@pinellas-park.com>

Fwd: Approval

Pamella Roberts <proberts@pinellas-park.com>

Tue, Oct 26, 2021 at 3:13 PM

To: Tom Appugliese <tappugliese@pinellas-park.com>, Tom Fairbank <tfairbank@pinellas-park.com>

See enclosed.

Thank you,

Pam Roberts

Communications & Marketing Department

Multimedia & Events Manager

[City of Pinellas Park](#)

[5851 Park Boulevard, Suite 203](#)

[Pinellas Park, FL 33781](#)

(727) 369-5743 - office

PLEASE NOTE: All electronic mail sent to and from the City of Pinellas Park is subject to the Public Records provision of the Florida Statutes, and may be released as part of a public records request.

----- Forwarded message -----

From: **Gary Moskaluk** <GMoskaluk@pinellas-park.com>

Date: Tue, Oct 26, 2021 at 3:11 PM

Subject: Re: Approval

To: Pamella Roberts <proberts@pinellas-park.com>

Good afternoon Pam,

This piggyback purchase using the Collier County Schools contract is approved.

Gary Moskaluk

Purchasing Director

City of Pinellas Park

(727)369-5711

[Quoted text hidden]